

From

Ludbrook Agency Level 2, 85 William St Darlinghurst NSW 2010 ABN 33 162 855 727 Ludbrook & Ludbrook Pty Ltd

| Estimate ID | 170470                         | Estimate For | Metro Steel |
|-------------|--------------------------------|--------------|-------------|
| Issue Date  | 04/06/2025                     | l            |             |
| Subject     | Metro Steel - new website 2025 |              |             |
|             |                                |              |             |

| Item Type | Description  | Quantity | Unit Price  | Amount      |
|-----------|--|----------|-------------|-------------|
| Service   | <ul> <li>LOGO REFRESH</li> <li>Includes:</li> <li>1. Logo briefing meeting (0.5hr) to understand the context / background / objectives</li> <li>2. Presentation of 2pp benchmarking where we align on the style / creative direction</li> <li>3. Presentation of logo with 2 variations</li> <li>4. Up to 2 x minor iterations</li> <li>5. Final logo presented (inc stacked and horizontal logo if required)</li> <li>6. One minor iteration to final logo</li> <li>7. Creating and supply of digital logo package, in all formats for print and digital</li> </ul>   | 1.00     | \$1,800.00  | \$1,800.00  |
| Service   | <ul> <li>1. WEBSITE CREATIVE DIRECTION (CD)</li> <li>Benchmarking visual directions for layout, typography and colour to achieve creative alignment with client. Wireframes + sitemap.</li> <li>Client Feedback / Approval to proceed before moving to next phase DD1</li> <li>2. WEBSITE DESIGN DEVELOPMENT 1/2 (DD1)</li> <li>We design key pages (scope below), presented as pdf for desktop and mobile</li> <li>Includes up to 2 sets x Client iterations</li> <li>Revised design supplied as pdf.</li> <li>Client Feedback / Approval to proceed before moving to next phase DD2</li> <li>3. WEBSITE DESIGN DEVELOPMENT 2/2 (DD2)</li> <li>We design remaining pages, presented as pdf.</li> <li>Includes up to 2 sets x Client iterations</li> <li>Revised design supplied as pdf.</li> <li>Client Feedback / Approval to proceed before moving to next phase DD2</li> <li>3. WEBSITE DESIGN DEVELOPMENT 2/2 (DD2)</li> <li>We design remaining pages, presented as pdf.</li> <li>Includes up to 2 sets x Client iterations</li> <li>Revised design supplied as pdf.</li> <li>Client Feedback / Approval to proceed before moving to next phase, website build.</li> <li>4. WORDPRESS SITE BUILD &amp; DEVELOPMENT</li> <li>Create hosting with temporary URL for site development Install site software, plugins and fonts</li> <li>Build, populate content as per scope below.</li> <li>Site optimisation, Google analytics, Install Yoast SEO plugin Publish site to final URL</li> </ul> | 1.00     | \$15,000.00 | \$15,000.00 |

| Service | WORDPRESS WEBSITE SCOPE  | 1.00 | \$0.00 | \$0.00 |
|---------|--|------|--------|--------|
|         | HOME<br>- Long scrolling page with content and links to each main<br>pages (recommended to maximise engagement)<br>- Dynamic image / video header - content supplied by client<br>- Search bar - in the Footer or the Header<br>- EDM sign up (usually in the Footer)                    |      |        |        |
|         | PROFILE SYSTEMS - M40 (text, images, technical data) - Secco (text, images, technical data)  |      |        |        |
|         | PROJECTS<br>16 projects (as per current site) - navigation via a portfolio grid<br>- individual layout (decided during the 3 design rounds) -<br>favouring scrolling for both desktop and mobile viewing.  |      |        |        |
|         | NEWS<br>4 news articles to match existing - navigation grid - each<br>article in scrolling format (need to match EDM design?)  |      |        |        |
|         | CONTACT PAGE   |      |        |        |
|         | FOOTER   |      |        |        |
|         | SUBSCRIBE TO NEWSLETTER LINK<br>TERMS AND CONDITIONS<br>PRIVACY POLICY<br>SOCIAL MEDIA ICONS<br>SEARCH BAR (can be in Header)  |      |        |        |
|         | <ul> <li>SEO</li> <li>All images named for image search (naming convention to be decided during the design process)</li> <li>Keyphrase and Meta Description added to each page, portfolio item and news article - assume these will be provided by Communications Collective?</li> </ul> |      |        |        |
|         | <b>GOOGLE ANALYTICS</b><br>Analytics and performance can be viewed via a plugin in the<br>website or via the Google Analytics page which you will be<br>added to.  |      |        |        |
|         | The development site will reside on a temporary password<br>protected URL for client feedback and input. This quote<br>includes 3 rounds of changes at the development stage for<br>each page and post design.   |      |        |        |

| Service | CONTENT  | 1.00 | \$0.00 | \$0.00 |
|---------|--|------|--------|--------|
|         | All content supplied by client unless otherwise stated. inc<br>Photography, Copywriting and Brand Assets. We have<br>extensive experience optimising image assets for use on a<br>website and we use next generation formats to optimise for<br>site speed (WebP and WebM).  |      |        |        |
|         | PROJECT TIMELINE AND SPAN  |      |        |        |
|         | Site design and build begins once 50% deposit paid and all<br>assets and copy have been received by Ludbrook Agency.<br>Estimated development time after all assets supplied and<br>design phase and logo approved is 4 weeks.   |      |        |        |
|         | SUNSET CLAUSE  |      |        |        |
|         | Once the design phase is finalised and the development site<br>build is initiated the project will run for a maximum of 3<br>calendar months. Any changes after this date will be charged<br>as extra development hours at \$120/hour + GST.   |      |        |        |
|         | TRAINING VIDEOS  |      |        |        |
|         | We will supply training videos for each type of edit. The<br>Wordpress page builder we use is easy and intuitive to use.   |      |        |        |
|         | 12 MONTHS OF SUPPORT INCLUDED  |      |        |        |
|         | Once the site is complete this quote includes 12 months of unlimited phone and email support from that date.   |      |        |        |
|         | OPTIONAL FUTURE UPDATES, SITE MAINTENANCE AND HOSTING  |      |        |        |
|         | Your future website will become a part of our online portfolio<br>so we offer a very modestly priced annual retainer to do all<br>website updates, add new projects, news posts etc as well as<br>manage site speed and SEO. This ensures that your site<br>maintains it's original design integrity, performance and SEO. |      |        |        |
|         | Annual retainer prices start at \$600 + GST and include high<br>speed hosting on Australian servers with a Melbourne<br>company called DDNS. Approximately 80% of our clients pay<br>us a retainer to manage their sites.  |      |        |        |

 Subtotal
 \$16,800.00

 Tax (10%)
 \$1,680.00

Estimate Total \$18,480.00

## Notes

DEPOSITS 50% deposit payable prior to commencement of job.

BALANCE PAYMENTS 25% on approval of creative. 25% payable on final delivery.

ADDITIONAL EXPENSES Additional Design hours over 3x revisions will be charged at \$180/hr. Additional Build hours over 3x revisions will be charged at \$120/hr.

Please pay: Ludbrook & Ludbrook Pty Ltd Account no: 448966 | BSB: 032054